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International Opportunities Bulletin

From the Export Development Program

December 2008

Merry Christmas and Happy New Year from the Export Department. For more trade opportunities be sure to check out our website at www.northerntier.org/exportbulletins.php.

Upcoming Opportunities:

Northeast Food Buyers Mission

February 9, 2009

Philadelphia, PA

One-on-one matchmaker meetings with representatives from over 20 countries. In addition to establishing new relationships and initiating new export sales, these meetings provide and opportunity for you to gain valuable feedback regarding your product in relation to the various country markets. Events Calendar/Upcoming Activities at www.foodexport.org has the most up-to-date information. Other options are New York City on February 11th and Boston on February 13th.

Early Registration Fee by Dec 22, 2008: \$75, Final Registration Deadline by January 19, 2009: \$125

Trade Mission to Israel, Jordan, and Turkey

June 13-20, 2009

Amman Jordan, Tel Aviv Israel, and Istanbul Turkey

Pennsylvania will travel to these countries with the purpose to assist PA companies in exporting their products and services. You will receive pre-arranged one-on-one business appointments with prospective companies. Best prospects include: medical equipment and services, defense and security applications, electronic components, environmental/water resource equipment, agricultural applications, and telecommunications equipment. For more information, click for a [PDF flyer](#).

Registration Fee: \$500, Deadline: March 31, 2009

Programs & Resources:

Business Resource: Have a packing need? Unsure where to turn? We have a local regional resource. Tyoga Container Company, Inc. is located in Tioga, Tioga County. They sell available shipping items such as custom made corrugated packaging, packing supplies such as stretch film and strapping, bulk sacks and baffle bags, corrugated dunnage to secure

freight in transit, and air bags/dunnage bags to brace and block palletized loads in shipment. Mark Picarazzi, Dunnage Business Manager, advises businesses on packing products to eliminate shipping damage. Check out their website at www.tyogacontainer.com or call Mark at 570.835.5295 for more information.

Mandatory electronic filing of export information (former SED, Shippers Export Declaration) in effect! ~ As of October 1, 2008, the paper version of the Shipper's Export Declaration (SED) has officially become extinct. All U.S. exporters are now required to file the SED information electronically through the Automated Export System (AES). Penalties for not complying with these new regulations range from \$1,100 to \$10,000. Non-compliance includes: filing late, failing to file, and filing incorrect export information. For additional information, please refer to the Census Bureau website at: <http://www.census.gov/foreign-trade/schedules/b/search/index>.

For more information on any of the events or to unsubscribe, [click here](#) or call 570.265.9103.

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