Health Care Careers

A caring profession . . .
A rewarding career

Make a difference in people’s lives with a career in the health care industry.

This project was funded by the Central and Northeast Regional Health Care Industry Partnerships
Now more than ever, health care professionals are in demand. There are many paths to reach these careers. Dental assistant, dental hygienist, physician assistant, surgical technician, and pharmacy technician occupations show high demand in the coming years.

Do you like helping others? Are you comfortable with science and math? If so, you may be perfect for a career in health care! Check out thirteen occupations projected to grow in Pennsylvania!
What will I do?

Dental assistants help dentists during appointments and surgical procedures. They take x-rays, set-up equipment, go over post-operation instruction, and occasionally take care of administrative work like managing files and scheduling appointments.

Dental assistants must be reliable, work well with others, and have good manual dexterity.

What is the job outlook?

Employment is expected to grow 36 percent from 2008 to 2018, which is much faster than the average for all occupations. In fact, dental assistants are expected to be among the fastest growing occupations over the 2008–18 projection period.

What training do I need?

To become a dental assistant, you must go through a dental assistant diploma program or receive on-the-job training. Either of these would prepare a dental assistant to work in the operatory or treatment rooms, do various administrative work, and clerical procedures such as managing files and records and scheduling appointments.

What will I get paid?

<table>
<thead>
<tr>
<th>Wage Level</th>
<th>Average Annual Wages</th>
<th>Entry Level Wages</th>
<th>Experienced Level Wages</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$32,460</td>
<td>$24,060</td>
<td>$37,250</td>
</tr>
</tbody>
</table>

SOURCE:
www.paworkstats.state.pa.us (2012 data)

Resources

ADAA - American Dental Assistants Association
www.dentalassistant.org

ADA - American Dental Association
www.ada.org

DANB - Dental Assisting National Board, Inc.
www.danb.org

NADA - National Association of Dental Assistants
(703) 237-8616

Where can I get the training?

Central Pennsylvania Institute of Science & Technology
Fortis Institute - Scranton
Greater Southern Tier BOCES
Luzerne County Community College
Penn Foster Career School
SUN Area Technical Institute

FUN Fact
More than 51 million hours of school are lost each year by children due to dental related illness.

What programs do these schools offer?

CERTIFICATE
- Central Pennsylvania Institute of Science & Technology
- Greater Southern Tier BOCES
- Luzerne County Community College

DENTAL ASSISTANT DIPLOMA
- Fortis Institute - Scranton
- Penn Foster Career School
- SUN Area Technical Institute

EXPANDED DENTAL ASSISTANT DIPLOMA
- Fortis Institute - Scranton
- Luzerne County Community College

ASSOCIATE OF APPLIED SCIENCE
- Luzerne County Community College
Dental Hygienist

What will I do?
Dental hygienists clean teeth, take and develop x-rays, make impressions, bleach teeth, and examine patients’ teeth and gums to record any abnormalities. They teach patients how to practice good oral hygiene, provide other preventive dental care and apply cavity-preventive agents such as fluorides and pit and fissure sealants.

Dental hygienists need to be thorough and cooperative.

What is the job outlook?
Employment of dental hygienists is expected to grow 36 percent through 2018, which is much faster than the average for all occupations. This projected growth ranks dental hygienists among the fastest growing occupations, in response to increasing demand for dental care and more use of hygienists.

Fun Fact
The average toothbrush contains about 25,000 bristles grouped into about 40 tufts per toothbrush.

What will I get paid?

What training do I need?
A dental hygienist can receive training by completing an associates degree. A bachelor’s degree would allow a dental hygienist to teach, and those with master’s degrees usually go into research.

Resources
ADA - American Dental Association
www.ada.org
ADHA - American Dental Hygienists’ Association
www.adha.org
Pennsylvania Dental Hygienists’ Association
www.pdhaonline.org

Where can I get the training?
Broome Community College
Fortis Institute - Scranton
Luzerne County Community College
Northampton Community College - Monroe Campus
Pennsylvania College of Technology

What programs do these schools offer?
DIPLOMA
- Fortis Institute - Scranton

ASSOCIATE OF APPLIED SCIENCE
- Broome Community College
- Luzerne County Community College
- Northampton Community College - Monroe Campus
- Pennsylvania College of Technology

BACHELOR OF SCIENCE
- Pennsylvania College of Technology
DENTAL ASSISTANT

- Work closely with patients before, during and after procedures
- Assist dentist during treatments
- Take and develop x-rays
- Prepare and sterilize instruments and equipment
- Take impressions of teeth for study casts
- Teach patients oral hygiene strategies
- Perform office management

DENTAL HYGIENIST

- Collect information about patient’s oral and medical health history
- Remove calculus, stains and plaque
- Make molds of teeth for evaluating
- Chart patient’s dental conditions for the dentist
- Apply fluoride and decay preventatives
- Administer local anesthetics
- Remove sutures and dressings

Wage Comparison - Dental Assistant vs. Dental Hygienist

**Entry Level Wages**
- Dental Assistant: $24,060
- Dental Hygienist: $47,620

**Average Annual Wages**
- Dental Assistant: $32,850
- Dental Hygienist: $60,420

**Experienced Level Wages**
- Dental Assistant: $37,250
- Dental Hygienist: $66,820

SOURCE: http://www.paworkstats.state.pa.us
EMT/Paramedic

What will I do?

Paramedics are typically dispatched by a 911 operator to the scene of an accident, where they often work with police and fire fighters. Once they arrive, emergency medical technicians and paramedics assess the nature of the patient’s condition while trying to determine whether the patient has any pre-existing medical conditions. Following medical protocols and guidelines, they provide appropriate emergency care and, when necessary, transport the patient to a medical facility.

What is the job outlook?

Employment of emergency medical technicians and paramedics is expected to grow 9 percent between 2008 and 2018, which is close to the average for all occupations.

What training do I need?

To become a paramedic you need to complete a certification program or receive your associate degree in emergency medical services. These programs provide instruction in emergency procedures and communication skills. Field experience is extremely important in training for this profession.

What will I get paid?

<table>
<thead>
<tr>
<th>Average Annual Wages</th>
<th>Entry Level Wages</th>
<th>Experienced Level Wages</th>
</tr>
</thead>
<tbody>
<tr>
<td>$32,240</td>
<td>$22,640</td>
<td>$36,990</td>
</tr>
</tbody>
</table>

SOURCE: www.paworkstats.state.pa.us (2012 data)

Some paramedics are trained to treat patients with minor injuries on the scene of an accident or they may treat them at their home without transporting them to a medical facility.

Resources

EMSI - Emergency Medical Services Institute
www.emsi.org

NAMT - Nat’l Association of Emergency Medical Technicians
www.naemt.org

NREMT - National Registry of Emergency Medical Technicians
www.nremt.org

Where can I get the training?

Broome Community College
Lackawanna College - Scranton
Luzerne County Community College
Pennsylvania College of Technology

FUN Fact
In 1865, America’s first ambulance service was instituted by the U.S. Army.

What programs do these schools offer?

CERTIFICATION
• Luzerne County Community College

DIPLOMA
• Lackawanna College - Scranton

ASSOCIATE OF APPLIED SCIENCE
• Broome Community College
• Lackawanna College - Scranton
• Luzerne County Community College
• Pennsylvania College of Technology
What will I do?

A medical lab technician conducts chemical analyses of body fluids using a microscope or automatic analyzer to detect abnormalities or diseases.

Medical lab technicians need to be able to pay close attention to detail.

What is the job outlook?

Employment of medical laboratory workers is expected to grow by 14 percent between 2008 and 2018, faster than the average for all occupations. The volume of laboratory tests continues to increase with both population growth and the development of new types of tests.

What training do I need?

Medical laboratory technologists usually have a bachelor degree with a major in medical technology or in one of the life sciences; medical laboratory technicians generally need either an associate degree or a certificate.

What will I get paid?

SOURCE: www.paworkstats.state.pa.us (2012 data)

<table>
<thead>
<tr>
<th>Wage Level</th>
<th>Average Annual Wages</th>
<th>Entry Level Wages</th>
<th>Experienced Level Wages</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$37,400</td>
<td>$27,160</td>
<td>$43,210</td>
</tr>
</tbody>
</table>

Resources

NAACLS - National Accrediting Agency For Clinical Laboratory Sciences
www.naacls.org
AMT - American Medical Technologists
www.amt1.org
ASCLS - American Society for Clinical Laboratory Sciences
www.asclt.org
CLMA - Clinical Laboratory Management Association
www.clma.org

Where can I get the training?

Broome Community College
East Stroudsburg University
Keystone College
King’s College
Marywood University
McCann School of Business & Technology - Hazleton
Misericordia University
Penn State - Hazleton
University of Scranton
Wilkes University

What programs do these schools offer?

DIPLOMA
• McCann School of Business & Technology - Hazleton

ASSOCIATE OF APPLIED SCIENCE
• Broome Community College
• Keystone College
• McCann School of Business & Technology - Hazleton
• Penn State - Hazleton

BACHELOR OF SCIENCE
• East Stroudsburg University
• King’s College
• Marywood University
• Misericordia University
• University of Scranton
• Wilkes University

FUN Fact
Considering all the tissues and cells in your body, 25 million new cells are being produced each second. That’s a little less than the population of Canada!
Respiratory Therapist

What will I do?
Respiratory therapists deliver therapeutic treatments to patients who have trouble breathing or other cardiopulmonary disorders. They are responsible for evaluating their patients, which includes performing diagnostic tests and conducting physical examinations. They work under a physician’s supervision.

What is the job outlook?
Employment of respiratory therapists is expected to grow by 21 percent from 2008 to 2018, much faster than the average for all occupations.

What training do I need?
To become a respiratory therapist, you must be licensed. To get a license, you need to be a graduate of an accredited respiratory therapy program and pass the Certified Respiratory Therapist Exam.

What will I get paid?

<table>
<thead>
<tr>
<th>Level</th>
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<tr>
<td>Average Annual Wages</td>
<td>$56,050</td>
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<tr>
<td>Entry Level Wages</td>
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<tr>
<td>Experienced Level Wages</td>
<td>$61,430</td>
</tr>
</tbody>
</table>

SOURCE: www.paworkstats.state.pa.us (2012 data)

Respiratory therapists must be able to pay attention to detail, work on a team, and follow instructions.

Resources
AARC - American Association for Respiratory Care
www.aarc.org

NBRC - National Board for Respiratory Care
www.nbrc.org

PSRC - Pennsylvania Society for Respiratory Care
www.psrc.org

Fun Fact
The surface area of the lungs is roughly the same size as a tennis court.

Where can I get the training?
Keystone College
Luzerne County Community College
Mansfield University
McCann School of Business & Technology - Sunbury

What programs do these schools offer?

DIPLOMA
• McCann School of Business & Technology - Sunbury

ASSOCIATE OF APPLIED SCIENCE
• Keystone College
• Luzerne County Community College
• Mansfield University
What will I do?

Surgical technicians, also known as scrubs, operating room technicians, or surgical technologists, assist registered nurses and physicians in surgery. Before an operation, they set up the tools, equipment, and make sure that sterilization standards are met. They also prepare the patient by washing, shaving, and disinfecting the incision site. Positioning and transporting the patient as well as covering them with sterile drapes, the surgical technician checks vital signs and passes instruments and sterile supplies to the surgical team.

What is the job outlook?

Employment of surgical technologists is expected to grow 25 percent between 2008 and 2018, much faster than the average for all occupations, as the volume of surgeries increases.

What training do I need?

Surgical technologists receive their training in formal programs offered by community and junior colleges, technical schools, universities, hospitals, and the military. In 2008, the Commission on Accreditation of Allied Health Education Programs (CAAHEP) recognized more than 450 accredited training programs. Programs last from 9 to 24 months and lead to a certificate, diploma, or associate’s degree. High school graduation normally is required for admission. Recommended high school courses include health, biology, chemistry, and mathematics.

Where can I get the training?

- Lackawanna College - Towanda
- Luzerne County Community College
- McCann School of Business & Technology - Hazleton and Sunbury
- Northampton Community College
- Pennsylvania College of Technology

What will I get paid?

<table>
<thead>
<tr>
<th></th>
<th>Average Annual Wages</th>
<th>Entry Level Wages</th>
<th>Experienced Level Wages</th>
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<tbody>
<tr>
<td>$40,260</td>
<td>$31,420</td>
<td>$44,680</td>
<td></td>
</tr>
</tbody>
</table>

SOURCE: www.paworkstats.state.pa.us (2012 data)

Resources

ARC/STSA - Accreditation Review Council on Education in Surgical Technology and Surgical Assisting
www.arcstsa.org

AST - Association of Surgical Technologists
www.ast.org

NBSTSA - National Board of Surgical Technology and Surgical Assisting
www.nbstsa.org

FUN Fact

The role of the Surgical Technologist began on the battlefields in World War I and World War II when the Army used “Medics” to work under the direct supervision of the Surgeon.

What programs do these schools offer?

ASSOCIATE DEGREE
- Lackawanna College - Towanda
- McCann School of Business & Technology - Hazleton and Sunbury
- Northampton Community College
- Pennsylvania College of Technology

ASSOCIATE OF APPLIED SCIENCE
- Luzerne County Community College
Radiology Technician

What will I do?

Radiologic technologists and technicians perform diagnostic imaging examinations like x-rays, computed tomography, magnetic resonance imaging, and mammography. To prevent unnecessary exposure to radiation, these workers surround the exposed area with radiation protection devices, such as lead shields, or limit the size of the x-ray beam. Radiographers position radiographic equipment at the correct angle and height over the appropriate area of a patient’s body. Using instruments similar to a measuring tape they may measure the thickness of the section to be radiographed and set controls on the x-ray machine to produce radiographs of the appropriate density, detail, and contrast.

What is the job outlook?

Employment of radiologic technologists is expected to increase by about 17 percent from 2008 to 2018, faster than the average for all occupations.

What training do I need?

Formal training programs in radiography lead to a certificate, an associate degree, or a bachelor’s degree. An associate degree is the most prevalent form of educational attainment among radiologic technologists and technicians. Some may receive a certificate. Certificate programs typically last around 21-24 months.

Where can I get the training?

Arnot-Ogden Medical Center
Broome County Community College
Geisinger Medical Center
Johnson College
Mansfield University
Pennsylvania College of Technology
Penn State - Schuylkill

What programs do these schools offer?

ASSOCIATE DEGREE
- Arnot-Ogden Medical Center
- Broome County Community College
- Geisinger Medical Center
- Johnson College
- Mansfield University
- Pennsylvania College of Technology
- Penn State - Schuylkill

What will I get paid?

SOURCE: www.paworkstats.state.pa.us (2012 data)

<table>
<thead>
<tr>
<th>Average Annual Wages</th>
<th>Entry Level Wages</th>
<th>Experienced Level Wages</th>
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</thead>
<tbody>
<tr>
<td>$44,460</td>
<td>$30,000</td>
<td>$51,690</td>
</tr>
</tbody>
</table>

Resources

ARRT American Registry of Radiologic Technologists
www.arrt.org

ASRT American Society of Radiologic Technologists
www.asrt.org

JRCERT Joint Review Committee on Education in Radiologic Technology
www.jrcert.org

FUN Fact
Dr. Roentgen refused to patent any of the apparatus associated with the production of x-rays believing that this new discovery should be used for “the good of man.”
What will I do?

Medical records and health information technicians assemble patients’ health information including medical history, symptoms, examination results, diagnostic tests, treatment methods, and all other healthcare provider services. Technicians organize and manage health information data by ensuring its quality, accuracy, accessibility, and security. They regularly communicate with physicians and other healthcare professionals to clarify diagnoses or to obtain additional information.

The increasing use of electronic health records (EHR) will continue to broaden and alter the job responsibilities of health information technicians. For example, with the use of EHRs, technicians must be familiar with EHR computer software, maintaining EHR security, and analyzing electronic data to improve healthcare information. Health information technicians use EHR software to maintain data on patient safety, patterns of disease, and disease treatment and outcome. Technicians also may assist with improving EHR software usability and may contribute to the development and maintenance of health information networks.

What is the job outlook?

Employment of medical records and health information technicians is expected to increase by 20 percent, much faster than the average for all occupations through 2018.

What training do I need?

Entry-level medical records and health information technicians usually have an associate degree. Many employers favor technicians who have a Registered Health Information Technicians (RHIT) credential.

Where can I get the training?

- Broome Community College
- Fortis Institute - Forty Fort
- McCann School of Business & Technology - Dickson City, Hazleton & Sunbury
- Penn State - Hazleton & Worthington/Scranton
- Pennsylvania College of Technology
- South Hills School of Business & Technology

What programs do these schools offer?

- DIPLOMA
  - Fortis Institute - Forty Fort
  - McCann School of Business & Technology - Dickson City, Hazleton & Sunbury
- ASSOCIATE OF APPLIED SCIENCE
  - Broome Community College
  - McCann School of Business & Technology - Hazleton & Sunbury
- ASSOCIATE IN SPECIALIZED TECHNOLOGY
  - South Hills School of Business & Technology - State College
- BACHELOR OF SCIENCE
  - Pennsylvania College of Technology

What will I get paid?

<table>
<thead>
<tr>
<th>Level</th>
<th>Entry</th>
<th>Experienced</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Wage</td>
<td>$34,700</td>
<td>$39,450</td>
</tr>
<tr>
<td>Annual Wages</td>
<td>$22,200</td>
<td>$25,200</td>
</tr>
</tbody>
</table>

SOURCE: [www.paworkstats.state.pa.us](http://www.paworkstats.state.pa.us) (2012 data)

Resources

- AHIMA American Health Information Management Association
  [www.ahima.org](http://www.ahima.org)
- AAPC American Academy of Professional Coders
  [www.aapc.com](http://www.aapc.com)
- NCRA National Cancer Registrars Association
  [www.ncra-usa.org](http://www.ncra-usa.org)
- PMI Practice Management Institute
  [www.pmimd.com](http://www.pmimd.com)
- Professional Association of Healthcare Coding Specialists
  [www.pahcs.org](http://www.pahcs.org)

**Fun Fact**

The Personal Health Record Act of 2009 created guidelines for making healthcare records more accessible to individuals.
CARDIOVASCULAR TECHNICIAN

What will I do?
Clinical sonography uses high frequency sound waves within the body to distinguish different characteristics of the body and decipher normal and abnormal functions. Cardiovascular technologists and technicians use clinical sonography to assist physicians in diagnosing and treating cardiac (heart) and peripheral vascular (blood vessel) ailments. They also operate and care for testing equipment and explain test procedures. There are many specialties within this field. Cardiovascular technologists may specialize in any of three areas of practice: invasive cardiology, echocardiography, or vascular technology.

What is the job outlook?
Employment of cardiovascular technologists and technicians is expected to increase 24 percent through the year 2018, much faster than the average for all occupations.

What training do I need?
Most cardiovascular technologists, vascular technologists, and cardiac sonographers receive training in 2- to 4-year programs. The majority of technologists complete a 2-year junior or community college program, but 4-year programs are increasingly available. The first year is dedicated to core courses and is followed by a year of specialized instruction in either invasive, noninvasive cardiovascular, or noninvasive vascular technology. After completing a Diagnostic Medical Sonography Program, students can specialize in a variety of fields such as: General Ultrasonography, Vascular Technology, Obstetrical Sonography, Cardiac Sonography, and Department Management or Supervising.

What will I get paid?

<table>
<thead>
<tr>
<th>Wage Level</th>
<th>Average Annual Wages</th>
<th>Entry Level Wages</th>
<th>Experienced Level Wages</th>
</tr>
</thead>
<tbody>
<tr>
<td>$55,260</td>
<td>$27,780</td>
<td>$65,610</td>
<td></td>
</tr>
</tbody>
</table>

SOURCE: www.paworkstats.state.pa.us (2012 data)

Cardiovascular technologists and technicians must be reliable, have mechanical aptitude, and be able to follow detailed instructions.

Resources
ACP - Alliance of Cardiovascular Professionals  
www.acp-online.org
ARDM - American Registry of Diagnostic Medical Sonographers  
www.ardms.org
CCI - Cardiovascular Credentialing International  
www.cci-online.org
SVU - Society for Vascular Ultrasound  
www.svunet.org

Where can I get the training?

Geisinger Medical Center
Keystone College
Lackawanna College - Scranton
Misericordia University
South Hills School of Business & Technology

What programs do these schools offer?

DIAGNOSTIC MEDICAL SONOGRAPHY - DIPLOMA
• South Hills School of Business & Technology
VASCULAR TECHNOLOGY - ASSOCIATE DEGREE
DIAGNOSTIC ULTRASOUND TECHNOLOGY - ASSOCIATE
• Lackawanna College - Scranton
MEDICAL IMAGING CARDIAC PERFUSION EMPHASIS AAS
• Keystone College
CERTIFICATE & BACHELOR OF SCIENCE
• Misericordia University
CARDIOVASCULAR FELLOWSHIP
• Geisinger Medical Center

FUN Fact
If your blood vessels were strung together, they would circle the globe 2 1/2 times!
**What will I do?**

Physician assistants (PAs) practice medicine under the supervision of physicians and surgeons. PAs are formally trained to provide diagnostic, therapeutic, and preventive healthcare services, as delegated by a physician. Working as members of a healthcare team, they take medical histories, examine and treat patients, order and interpret laboratory tests and x rays, and make diagnoses. They also treat minor injuries by suturing, splinting, and casting. PAs record progress notes, instruct and counsel patients, and order or carry out therapy. Physician assistants also may prescribe certain medications. In some establishments, a PA is responsible for managerial duties, such as ordering medical supplies or equipment and supervising medical technicians and assistants.

**What is the job outlook?**

Employment of physician assistants is expected to grow by 39 percent from 2008 to 2018, much faster than the average for all occupations. Projected rapid job growth reflects the expansion of healthcare industries and an emphasis on cost-cutting measures, which results in increasing use of PAs by healthcare establishments.

**What training do I need?**

Physician assistant educational programs usually take at least 2 years to complete for full-time students. Most programs are at schools of allied health, academic health centers, medical schools, or 4-year colleges; a few are at community colleges, are part of the military, or are at hospitals. Many accredited PA programs have clinical teaching affiliations with medical schools.

**Resources**

AAPA-American Academy of Physician Assistants
Information Center
www.aapa.org

ARC-PA-Accreditation Review Commission on Education for the Physician Assistants
www.arc-pa.org

NCCPA-National Commission on Certification of Physician Assistants, Inc.
www.nccpa.net

**Fun Fact:**
To expand the delivery of quality medical care, Dr. Eugene Stead of the Duke University Medical Center in North Carolina put together the first class of PAs in 1965. He selected Navy corpsmen who received considerable medical training during their military service and during the war in Vietnam but who had no comparable civilian employment. He based the curriculum of the PA program in part on his knowledge of the fast-track training of doctors during World War II.

**Where can I get the training?**

| King’s College                  | King’s College                  |
| Lock Haven University          | Pennsylvania College of Technology |
| Marywood University            |                                |
| Pennsylvania College of Technology |                            |

**What programs do these schools offer?**

BACHELOR OF SCIENCE
- King’s College
- Pennsylvania College of Technology

MASTER OF SCIENCE
- Lock Haven University
- Marywood University

**What will I get paid?**

<table>
<thead>
<tr>
<th>Average Annual Wages</th>
<th>Entry Level Wages</th>
<th>Experienced Level Wages</th>
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</thead>
<tbody>
<tr>
<td>$57,710</td>
<td>$55,540</td>
<td>$88,700</td>
</tr>
</tbody>
</table>

SOURCE: www.paworkstats.state.pa.us (2012 data)
What will I do?
Pharmacy technicians help licensed pharmacist provide medication and other health care products to patients. They perform routine tasks to help prepare prescribed medication and checks each prescription before it is given to the patient. Technicians may also have to prepare insurance forms and inventory medications. Strong customer service and teamwork skills are needed because pharmacy technicians interact with patients, coworkers, and health care professionals. Mathematics, spelling, and reading skills also are important.

What is the job outlook?
Employment of pharmacy technicians and aides is expected to increase by 25 percent from 2008 to 2018, which is much faster than the average for all occupations.

What training do I need?
There is no national training standard for this position, but employers favor hiring workers with diplomas or certificates.

What will I get paid?

<table>
<thead>
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<th>Average Annual Wages</th>
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<tbody>
<tr>
<td>$28,840</td>
<td>$20,320</td>
<td>$33,100</td>
<td></td>
</tr>
</tbody>
</table>

SOURCE: www.paworkstats.state.pa.us (2012 data)

Resources

ASHP - American Society of Health-System Pharmacists
www.ashp.org

Institute for the Certification of Pharmacy Technicians
www.nationaltechexam.org

NPTA - National Pharmacy Technician Association
www.pharmacytechnician.org

PTCB - Pharmacy Technician Certification Board
www.ptcb.org

Where can I get the training?

<table>
<thead>
<tr>
<th>School Name</th>
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</thead>
<tbody>
<tr>
<td>Fortis Institute - Forty Fort</td>
</tr>
<tr>
<td>Lackawanna College - Hazleton</td>
</tr>
<tr>
<td>Luzerne County Community College</td>
</tr>
<tr>
<td>Penn Foster Career School</td>
</tr>
</tbody>
</table>

What programs do these schools offer?

CERTIFICATE
- Lackawanna College - Hazleton
- Luzerne County Community College

DIPLOMA
- Fortis Institute - Forty Fort
- Penn Foster Career School

AAS IN PRE-PHARMACY
- Luzerne County Community College

Successful pharmacy technicians are alert, observant, organized, dedicated, and responsible.

FUN Fact
More than half of calls to physicians concern pharmacy issues.
What will I do?

LPNs care for the sick, injured, convalescent, and disabled under the direction of physicians and registered nurses. Most provide bedside care, take vital signs, prepare and give injections, apply dressings, treat sores. LPNs monitor their patients and report adverse reactions to medications or treatments. As part of their work, LPNs collect samples for testing, perform routine laboratory tests, and record food and fluid intake and output. They clean and monitor medical equipment. Sometimes, they help physicians and registered nurses perform tests and procedures. Some LPNs help to deliver, care for, and feed infants.

What is the job outlook?

Employment of LPNs is expected to grow by 21 percent between 2008 and 2018, much faster than the average for all occupations, in response to the long-term care needs of an increasing elderly population and the general increase in demand for healthcare services.

What training do I need?

To become a licensed practical nurse, you must complete a program that teaches you theory and basic nursing skills to provide safe nursing care. Classroom study covers basic nursing concepts and subjects related to patient care, including anatomy, physiology, medical-surgical nursing, pediatrics, obstetrics, psychiatric nursing, the administration of drugs, nutrition, and first aid. Clinical practice usually is in a hospital but sometimes includes other settings. Each state has a different licensing exam. In Pennsylvania, the NCLEX-PN licensing exam is required in order to obtain licensure.

What will I get paid?

Average Annual Wages

- $42,390
- $22,620
- $47,280

SOURCE: www.paworkstats.state.pa.us (2012 data)

Resources

ANA - American Nurses Association
www.nursingworld.org

NAPNES - National Association for Practical Nurse Education and Service
www.napnes.org

NCSBN - National Council of State Boards of Nursing
www.ncsbn.org

NFLPN - National Federation of Licensed Practical Nurses
www.nflpn.org

PSNA - Pennsylvania State Nurses Association
www.panurses.org

Where can I get the training?

Career & Technology Center of Lackawanna County
Central Pennsylvania Institute of Science & Technology
Fortis Institute - Scranton
Greater Southern Tier BOCES
Hazleton Area Career Center
Northampton Community College - Monroe Campus
Northern Tier Career Center
Pennsylvania College of Technology
Schuylkill Technology Center - North Campus
Wilkes-Barre Area Career & Technical Center

What programs do these schools offer?

DIPLOMA
- Career & Technology Center of Lackawanna County
- Central Pennsylvania Institute of Science & Technology
- Fortis Institute - Scranton
- Greater Southern Tier BOCES
- Hazleton Area Career Center
- Northampton Community College - Monroe Campus
- Northern Tier Career Center
- Schuylkill Technology Center - North Campus
- Wilkes-Barre Area Career & Technical Center

ASSOCIATE OF APPLIED SCIENCE
- Pennsylvania College of Technology

FUN Fact

The first nursing school in history dates back to 250 B.C. and was located in India.
What will I do?

Registered nurses (RNs) treat patients, educate patients and the public about various medical conditions, and provide advice and emotional support to patients’ family members. They record patients’ medical histories and symptoms, help perform diagnostic tests and analyze results, operate medical machinery, administer treatment and medications, and help with patient follow-up and rehabilitation. RNs teach patients and their families how to manage their illness or injury, explaining post-treatment home care needs; diet, nutrition, and exercise programs; and self-administration of medication and physical therapy. RNs with advanced educational preparation and training may perform diagnostic and therapeutic procedures and may have prescriptive authority.

FUN Fact
Linda Richards became the first nurse to earn a nursing diploma in the United States in 1873.

Where can I get the training?

Arnot Ogden School of Nursing
Binghamton University
Broome Community College
Corning Community College
East Stroudsburg University
Keystone College
Luzerne County Community College
Mansfield University
Marywood University
Misericordia University
Northampton Community College
Penn State - Schuylkill
Penn State - University Park
Penn State - Worthington/Scranton
Pennsylvania College of Technology
University of Scranton
Wilkes University

What programs do these schools offer?

ASSOCIATE OF APPLIED SCIENCE IN NURSING
- Arnot Ogden School of Nursing
- Broome Community College
- Corning Community College
- Keystone College
- Lock Haven University
- Luzerne County Community College
- Northampton Community College
- Penn State - Worthington/Scranton
- Pennsylvania College of Technology

BACHELOR OF SCIENCE IN NURSING
- Binghamton University
- Bloomsburg University
- East Stroudsburg University
- Mansfield University
- Marywood University
- Misericordia University
- Penn State - University Park
- Pennsylvania College of Technology
- University of Scranton

MASTER OF SCIENCE IN NURSING
- Bloomsburg University
- Marywood University
- Misericordia University
- Wilkes University
What training do I need?

There are three major educational paths to registered nursing—a bachelor's of science degree in nursing (BSN), an associate degree in nursing (ADN), and a diploma.

What is the job outlook?

Employment of registered nurses is expected to grow by 22 percent from 2008 to 2018, *much faster than the average for all occupations.*

Resources

ASRN - American Society of Registered Nurses
  www.asrn.org
AACN - American Association of Colleges of Nursing
  www.aacn.nche.edu
ANA - American Nurses Association
  www.nursingworld.org
NCSBN - National Council of State Boards of Nursing
  www.ncsbn.org
NLN - National League for Nursing
  www.nln.org
PSNA - Pennsylvania State Nurses Association
  www.panurses.org

What will I get paid?

Nurses should be caring, sympathetic, responsible, and detail oriented. They must be able to direct or supervise others, correctly assess patients’ conditions, and determine when consultation is required.
## Education Options

<table>
<thead>
<tr>
<th>School</th>
<th>Programs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arnot-Ogden Medical Center</td>
<td>Radiologic Technology</td>
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<tr>
<td>600 Roe Avenue</td>
<td>Registered Nurse</td>
</tr>
<tr>
<td>Elmira, NY 14905</td>
<td></td>
</tr>
<tr>
<td>800-952-AOMC</td>
<td></td>
</tr>
<tr>
<td>Binghamton University</td>
<td>Registered Nurse</td>
</tr>
<tr>
<td>P. O. Box 6000</td>
<td></td>
</tr>
<tr>
<td>Binghamton, NY 13902-600</td>
<td></td>
</tr>
<tr>
<td>607-777-2151</td>
<td></td>
</tr>
<tr>
<td>Bloomsburg University</td>
<td>Registered Nurse</td>
</tr>
<tr>
<td>400 East Second Street</td>
<td></td>
</tr>
<tr>
<td>Bloomsburg, PA 17815-4000</td>
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<tr>
<td>570-389-4316</td>
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<tr>
<td>Broome Community College</td>
<td>Registered Nurse</td>
</tr>
<tr>
<td>Binghamton, NY 13902</td>
<td></td>
</tr>
<tr>
<td>607-778-5000</td>
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<tr>
<td>Career Technology Center of Lackawanna County</td>
<td>Licensed Practical Nurse</td>
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<tr>
<td>3201 Rockwell Avenue</td>
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</tr>
<tr>
<td>Scranton, PA 18508</td>
<td></td>
</tr>
<tr>
<td>570-346-8728</td>
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<tr>
<td>Corning Community College</td>
<td>Nursing - AAS</td>
</tr>
<tr>
<td>1 Academic Drive</td>
<td></td>
</tr>
<tr>
<td>Corning, NY 14830</td>
<td></td>
</tr>
<tr>
<td>800-358-7171 • 607-962-9222 • 607-962-9CCC</td>
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</tr>
<tr>
<td>Central Pennsylvania Institute of Science &amp; Technology</td>
<td>Licensed Practical Nurse</td>
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<tr>
<td>540 N. Harrison Road</td>
<td>Dental Assisting</td>
</tr>
<tr>
<td>Pleasant Gap, PA 16823</td>
<td></td>
</tr>
<tr>
<td>814-359-2793</td>
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<tr>
<td>East Stroudsburg University</td>
<td>Medical Technology</td>
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<tr>
<td>200 Prospect Street</td>
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<tr>
<td>East Stroudsburg, PA 18301</td>
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<tr>
<td>570-422-3211</td>
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<tr>
<td>Fortis Institute - Forty Fort</td>
<td>Health Information Technology</td>
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<tr>
<td>166 Slocum Street</td>
<td>Pharmacy Technician</td>
</tr>
<tr>
<td>Forty Fort, PA 18704</td>
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</tr>
<tr>
<td>855-436-7847 • 570-288-8400 • 877-268-2669</td>
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<tr>
<td>Fortis Institute - Scranton</td>
<td>Dental Hygiene</td>
</tr>
<tr>
<td>517 Ash Street</td>
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<tr>
<td>Scranton, PA 18509</td>
<td>Licensed Practical Nurse</td>
</tr>
<tr>
<td>855-436-7847 • 570-558-1818 • 877-572-8369</td>
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<tr>
<td>Geisinger Medical Center</td>
<td>Emergency Medical Technician/Paramedic</td>
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<tr>
<td>100 N. Academy Avenue</td>
<td>Radiologic Technologist</td>
</tr>
<tr>
<td>Danville, PA 17822</td>
<td>Cardiovascular Fellowship</td>
</tr>
<tr>
<td>800-275-6401</td>
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<tr>
<td>Greater Southern Tier BOCES</td>
<td>Dental Assistant</td>
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<tr>
<td>Bush Campus</td>
<td>Nursing</td>
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<td>459 Philo Road</td>
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<tr>
<td>Elmira, NY 14903</td>
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</tr>
<tr>
<td>607-739-3581 • Fax: 607-795-5304</td>
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<tr>
<td>School</td>
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<tr>
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<tr>
<td>Hazleton Area Career Center</td>
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<td>1451 West 23rd Street</td>
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<tr>
<td>570-459-3221</td>
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<tr>
<td>Johnson College</td>
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<td>3427 N. Main Avenue</td>
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</tr>
<tr>
<td>570-342-6404 • 800-283-8675</td>
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<tr>
<td>Keystone College</td>
<td>Medical Technology Emphasis</td>
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<td>One College Green</td>
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<td></td>
</tr>
<tr>
<td>LaPlume, PA 18440-0200</td>
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<tr>
<td>877-426-5343 • 570-945-8000</td>
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<tr>
<td>King's College</td>
<td>Medical Laboratory Technologist</td>
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<tr>
<td>133 North River Street</td>
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<tr>
<td>Wilkes Barre, PA 18711</td>
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<tr>
<td>888-KINGS-PA</td>
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<td>Lackawanna College</td>
<td>Emergency Medical Services</td>
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<tr>
<td>501 Vine Street</td>
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<td>877-346-3552</td>
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<td>145 East Broad Street</td>
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<td>570-459-1573</td>
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<td>Lackawanna College, Towanda Center</td>
<td>Pharmacy Technician</td>
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<tr>
<td>One Elizabeth Street, Suite 2</td>
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<td>Towanda, Pennsylvania 18848</td>
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<tr>
<td>570-265-3449</td>
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<td>Lock Haven University</td>
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<td>401 N. Fairview Street</td>
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<td>570-484-2011</td>
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<td>Dental Assistant</td>
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<tr>
<td>1333 South Prospect Street</td>
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<tr>
<td>Nanticoke, PA 18634-3899</td>
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<tr>
<td>800-377-LCCC</td>
<td></td>
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<tr>
<td>Mansfield University</td>
<td>Respiratory Therapy</td>
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<td>Mansfield, PA 16933</td>
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<td>570-662-4000</td>
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<td>Marywood University</td>
<td>Medical Technology</td>
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<td>2300 Adams Avenue</td>
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<td>Scranton, PA 18509</td>
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<tr>
<td>570-348-6211 • 1-TO- MARYWOOD</td>
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<tr>
<td>McCann School of Business &amp; Technology - Hazleton</td>
<td>Surgical Technology</td>
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<tr>
<td>370 Maplewood Drive</td>
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<tr>
<td>Hazleton Twp., PA 18202</td>
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<td>570-454-6172</td>
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## Education Options

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<th>School</th>
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<td><strong>McCann School of Business &amp; Technology - Sunbury</strong></td>
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<tr>
<td>888-792-5183</td>
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<tr>
<td><strong>Misericordia University</strong></td>
<td>Physician Assistant</td>
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<tr>
<td>301 Lake Street</td>
<td>Diagnostic Medical Sonography</td>
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<tr>
<td>Dallas, PA 18612</td>
<td>Health Care Informatics</td>
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<tr>
<td>570-674-6400</td>
<td>Medical Imaging</td>
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<tr>
<td><strong>Northampton Community College - Monroe Campus</strong></td>
<td>Medical Ultrasound</td>
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<tr>
<td>205 Old Mill Road</td>
<td>Nuclear Medicine Technology</td>
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<td>Nursing</td>
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<tr>
<td>570-620-9221</td>
<td>Misericordia University</td>
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<tr>
<td><strong>Pennsylvania College of Technology</strong></td>
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<td>One College Avenue</td>
<td>Dental Hygienist</td>
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<td>Williamsport, PA 17701</td>
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<tr>
<td>570-327-4519 • 570-320-2400</td>
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<td><strong>Penn Foster Career School</strong></td>
<td>Physician Assistant</td>
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<tr>
<td>Student Services Center</td>
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<tr>
<td>925 Oak Street, Scranton, PA 18515</td>
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</tr>
<tr>
<td>1-888-427-1000</td>
<td>Misericordia University</td>
</tr>
<tr>
<td><strong>Penn State - Hazleton</strong></td>
<td>Dental Assistant</td>
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<tr>
<td>76 University Drive</td>
<td>Pharmacy Technician</td>
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<tr>
<td>Hazleton, PA 18202</td>
<td>Electronic Medical Records</td>
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<tr>
<td>570-450-3000</td>
<td>Medical Coding and Billing</td>
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<tr>
<td><strong>Penn State - Schuylkill</strong></td>
<td>Medical Information Management</td>
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<tr>
<td>200 University Drive</td>
<td><strong>Penn State - University Park</strong></td>
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<tr>
<td>Schuylkill Haven, PA 17972</td>
<td>201 Health &amp; Urban Development East</td>
</tr>
<tr>
<td>570-385-6000</td>
<td>University Park, PA 16802</td>
</tr>
<tr>
<td><strong>Penn State - Worthington/Scranton</strong></td>
<td>814-863-0245</td>
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<tr>
<td>120 Ridge View Drive</td>
<td><strong>Penn State - Worthington/Scranton</strong></td>
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<tr>
<td>Dunmore, PA 18512</td>
<td>814-863-0245</td>
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<tr>
<td>570-963-2500</td>
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<tr>
<td><strong>Schuylkill Technology Center - North Campus</strong></td>
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<tr>
<td>101 Technology Drive</td>
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<tr>
<td>Frackville, PA 17931</td>
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<tr>
<td>570-874-1034</td>
<td>Nursing</td>
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<td>School</td>
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<tr>
<td>South Hills School of Business and Technology</td>
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<tr>
<td>480 Waupelani Drive</td>
<td>Diagnostic Medical Sonography</td>
</tr>
<tr>
<td>State College, PA 16801</td>
<td>Health Information Technology</td>
</tr>
<tr>
<td>814-234-7755 • 888-282-7427 • Fax: 814-234-0926</td>
<td>Cardiovascular Technician</td>
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<tr>
<td>SUN Area Technical Institute</td>
<td></td>
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<tr>
<td>815 E. Market Street</td>
<td>Dental Health Technology</td>
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<tr>
<td>New Berlin, PA 17855</td>
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<tr>
<td>570-966-1031</td>
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<tr>
<td>University of Scranton</td>
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<tr>
<td>800 Linden Street</td>
<td>Medical Lab Technology</td>
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<tr>
<td>570-941-7400</td>
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<td>Wilkes University</td>
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<tr>
<td>84 West South Street</td>
<td>Medical Lab Technology</td>
</tr>
<tr>
<td>Wilkes-Barre, PA 18766</td>
<td>Nursing</td>
</tr>
<tr>
<td>1-800-WILKES-U</td>
<td></td>
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<tr>
<td>Wilkes-Barre Area Career &amp; Technical Center</td>
<td>Nursing</td>
</tr>
<tr>
<td>350 Jumper Road</td>
<td></td>
</tr>
<tr>
<td>Plains Township, PA 18705</td>
<td></td>
</tr>
<tr>
<td>570-822-4131</td>
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</tbody>
</table>

**General Resources**

AES – American Education Services - www.aessuccess.org  
CAAHEP – Commission on Accreditation of Allied Health Education Programs - www.caahep.org  
Pennsylvania Center for Health Careers: www.paworkforce.state.pa.us/portal/server.pt/community/pa_center_for_health_careers/12946  
NAO – National Area Health Education Center Organization - www.nationalahec.org  
NHA – National Health Career Association - www.nhanow.com  
North Central Pennsylvania – Area Health Education Center - www.ncpaahec.org  
Northeast Pennsylvania – Area Health Education Center - www.nepaahec.org  
Pennsylvania Department of Health - www.dsf.health.state.pa.us/health/site/default.asp  
Pennsylvania Department of Labor and Industry - www.paworkstats.state.pa.us  
PHEAA – Pennsylvania Higher Education Assistance Agency - www.pheaa.org  
HHS – U.S. Department of Health and Human Services - www.hhs.org  
A JOB YOU’LL LOVE

T
here has never been a better time for you to imagine yourself in a health care career. No matter what your interests are or what your personality is like, there is a position for you in health care. It’s not too early to start thinking about what you want to do after graduation.

- Take courses in science and math while in school.
- Get that high school diploma.
- Attend college fairs and career fairs.
- Use the internet to obtain information on different careers.
- When you find a career path that interests you, learn more about the job by volunteering, job shadowing, participating in an apprenticeship, or working part time in the field.
- Visit your school counselor for assistance in researching training and financial aid opportunities.
- Begin the college application process in your junior year.

There is
something for everyone in the
health care industry!

Average Health Care Wages: Northern Tier & Central PA

<table>
<thead>
<tr>
<th>Health Care Professions</th>
<th>Average Annual Salary</th>
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<tr>
<td>Dental Assistants</td>
<td>$32,850</td>
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<tr>
<td>Dental Hygienists</td>
<td>$60,420</td>
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<tr>
<td>EMT/Paramedics</td>
<td>$56,450</td>
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<tr>
<td>Medical &amp; Technical Lab Technicians</td>
<td>$57,860</td>
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<tr>
<td>Respiratory Therapists</td>
<td>$40,240</td>
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<td>Surgical Technicians</td>
<td>$44,460</td>
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<td>Physicians Assistants</td>
<td>$77,710</td>
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<td>Radiology Technicians</td>
<td>$54,790</td>
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<tr>
<td>Pharmacy Technicians</td>
<td>$40,240</td>
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<tr>
<td>Informatics Tech/Managers</td>
<td>$42,290</td>
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<td>Cardiovascular Technicians</td>
<td>$55,280</td>
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<td>LPN</td>
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<tr>
<td>RN</td>
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Health Care Professions
Center for Workforce Information Analysis
The Northeast Regional Health Care Industry Partnership was formed in 2005 to act as “one voice” in the health care industry. The partnership is committed to helping employers attract and retain a skilled workforce, and to provide training opportunities that increase employer competitiveness and that provide a sustainable wage.

### About the Partnership

The Northeast Regional Health Care Industry Partnership was formed in 2005 to act as “one voice” in the health care industry. The partnership is committed to helping employers attract and retain a skilled workforce, and to provide training opportunities that increase employer competitiveness and that provide a sustainable wage.

### Partnership Goals

- Identify employer training, recruitment and retention needs.
- Facilitate employers to come together for training and education needs.
- Collaboration with secondary schools, parents and career counselors.
- Increase public awareness of career opportunities in health care.
- Help education and training institutes align curriculum and programs to industry demand.

For more information contact:

**Bradford, Sullivan, Susquehanna, Tioga, Wyoming Counties**  
Frank Thompson, Executive Director  
Northern Tier WIB  
NTRPDC  
312 Main Street  
Towanda, PA  18848  
Phone: 570-265-1516 or 888-868-8800  
thompson@northerntier.org

**Luzerne/Schuylkill Counties**  
Patricia Lenahan, Executive Director  
Luzerne/Schuylkill WIB, Inc.  
22 East Union Street, Suite 115  
Wilkes-Barre, PA  18701  
Phone: 570-822-1101  
patricialenahan@lswib.org

**Lackawanna County**  
Virginia Turano, Executive Director  
Lackawanna County WIB  
Scranton Enterprise Center  
201 Lackawanna Avenue Suite 215  
Scranton, PA  18503  
Phone: 570-342-3649  
vturano@wiblackawanna.org

**Carbon, Monroe, Pike, Wayne Counties**  
Joseph Sebelin, Executive Director  
Pocono Counties WIB  
76 Susquehanna Street, Suite 1  
Jim Thorpe, PA  18229  
Phone: 570-325-2462  
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About the Partnership

Since its inception in 2005, the Central Pennsylvania Health Care Industry Partnership has assisted its diverse membership, including acute, long-term care, home health, rehabilitative and residential care companies, in developing new business and human resource strategies by promoting collaboration, advocacy and workforce development. Although the needs may differ based on the workplace setting, the Health Care Partnership recognizes that the human resource challenges facing one facility will ultimately affect the recruitment and retention issues of the industry in general.

Partnership Goals

Early in its existence, the Health Care Industry Partnership participated in a strategic planning process to solidify its mission, vision and strategic goals as follows:

**Mission:** Our partnership promotes collaboration, advocacy, and workforce development to enhance the region’s health care industry.

**Vision:** To be a region of choice committed to quality of care, exceptional workplaces, and workforce development.

**Values:** Our industry partnership values are –

- providing quality care
- developing an abundant and qualified workforce
- collaborating among health care providers
- adding value to the regional economy

For more information contact:

Central Pennsylvania Workforce Development Corporation
www.cpwd.org

or your local PA CareerLink® serving Centre, Clinton, Columbia/Montour, Lycoming, Mifflin and Northumberland/Snyder/Union counties.
www.pacareerlink.state.pa.us

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